



LAW OFFICE OF  
**D.C. BURNETTE**  
★  
GUIDING YOU THROUGH FEDERAL SYSTEMS

# Organizational Subscription Plans



**FOUNDATION**  
**PLAN**  
LEGAL ESSENTIALS ACCESS PLAN



**GROWTH**  
**PLAN**  
LEGAL ESSENTIALS ACCESS PLAN



**STEWARDSHIP**  
**PLAN**  
LEGAL ESSENTIALS ACCESS PLAN

*Affordable Ongoing Legal Support for Mission-Driven Organizations  
Including VOSBs, SDVOSBs, Federal Contractors, Nonprofits, Small Businesses, and  
Regulated Industries*

Preventative Legal Guidance for Complex Federal Systems

Law Office of D.C. Burnette

*Licensed in Missouri • Practicing Federal Law Nationwide*



INTEGRITY



SERVICE



STEWARDSHIP



JUSTICE





# Federal Systems Are Complicated

- Federal grant compliance
- Organizational governance
- Contract and teaming agreements
- SDVOSB/VOSB operational considerations
- Federal agency coordination
- Administrative and regulatory systems
- Policy and documentation issues
- Long-term organizational planning





# Why Organizations Delay Getting Outside Counsel

- Fear of expensive hourly billing
- Operational overload
- Limited internal resources
- Uncertainty about when counsel is necessary
- Feeling overwhelmed by bureaucracy
- Not understanding the impact, rules, or procedures
- Difficulty finding trustworthy guidance
- Waiting too long and losing leverage
- Most legal problems become harder and more expensive over time





# Most Problems Do Not Start as Emergencies

- They start as small decisions made without enough information
  - Assuming something “probably isn’t a big deal”
  - Unsigned agreements
  - Policy gaps
  - Delayed compliance reviews
  - Weak documentation systems
  - Governance drift
  - Unreviewed operational changes
- By the time the issue becomes clear, options are often more limited
  - Most legal problems become harder and more expensive over time
- You are not trying to figure this out alone while the stakes are unclear
- Early guidance is not about reacting to problems
  - It is about avoiding problems that are difficult to fix later





# Traditional Legal Billing Creates Barriers

- **Traditional Model**

- Large retainers (often \$1,000s held up front)
- Hourly billing (\$200–\$500/hour is common)
- Outside counsel often engage only after operational problems emerge

- **Subscription Advisory Model**

- Predictable monthly cost set by Plan
- Ongoing guidance before decisions are made
- Strategic support based on long-term goals
- Encourages early communication before problems escalate

***Preventative guidance is often less expensive and more effective than crisis response.***





# Organizational Subscription Plans

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<b>\$250 / Month</b>	<b>\$500 / Month</b>	<b>\$1,000 / Month</b>
Designed for emerging organizations needing foundational guidance, recurring access, and operational clarity.	Designed for organizations managing increasing complexity, growth, partnerships, and operational risk.	Designed for organizations needing ongoing strategic advisory support and long-term operational continuity.
<b>Best For:</b> <ul style="list-style-type: none"><li>• early-stage nonprofits</li><li>• small VOSBs/SDVOSBs</li><li>• startups</li><li>• organizations building systems and processes</li></ul>	<b>Best For:</b> <ul style="list-style-type: none"><li>• growing nonprofits</li><li>• scaling contractors</li><li>• organizations managing grants or partnerships</li><li>• leadership teams navigating expansion</li></ul>	<b>Best For:</b> <ul style="list-style-type: none"><li>• mature organizations</li><li>• executive leadership teams</li><li>• entities seeking recurring strategic counsel</li><li>• strategic oversight for evolving organizational challenges</li></ul>





# Organizational Subscription Plans

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<b>\$250 / Month</b>	<b>\$500 / Month</b>	<b>\$1,000 / Month</b>
<b>Includes:</b> <ul style="list-style-type: none"><li>• recurring consultations</li><li>• basic document review</li><li>• governance and operational guidance</li><li>• guidance on organizational structure and decision-making</li><li>• early issue spotting and preventative planning</li></ul>	<b>Includes:</b> <ul style="list-style-type: none"><li>• expanded advisory support</li><li>• policy/process review</li><li>• agreement and operational review</li><li>• recurring strategic planning guidance</li><li>• support for organizational growth and scaling decisions</li></ul>	<b>Includes:</b> <ul style="list-style-type: none"><li>• high-level strategic guidance</li><li>• leadership and governance support</li><li>• long-term organizational planning support</li><li>• executive-level advisory support for complex organizational decisions</li><li>• strategic oversight for evolving organizational challenges</li></ul>





## How to Choose a Plan

 <b>FOUNDATION PLAN</b> LEGAL ESSENTIALS ACCESS PLAN	 <b>GROWTH PLAN</b> LEGAL ESSENTIALS ACCESS PLAN	 <b>STEWARDSHIP PLAN</b> LEGAL ESSENTIALS ACCESS PLAN
<b>\$250 / Month</b>	<b>\$500 / Month</b>	<b>\$1,000 / Month</b>
“We are building structure.”	“We are scaling operations.”	“We need continuity and strategic guidance.”
<b>Examples:</b> <ul style="list-style-type: none"><li>• new nonprofit</li><li>• small VOSB/SDVOSB</li><li>• emerging organization</li><li>• limited internal infrastructure</li></ul>	<b>Examples:</b> <ul style="list-style-type: none"><li>• adding staff</li><li>• managing partnerships</li><li>• handling grants/contracts</li><li>• increasing operational complexity</li></ul>	<b>Examples:</b> <ul style="list-style-type: none"><li>• executive advisory support</li><li>• governance refinement</li><li>• recurring operational review</li><li>• long-term planning and risk management</li><li>• strategic oversight for evolving organizational challenges</li></ul>





## What Subscription Support Does NOT Replace

- Not full-time in-house counsel
- Not unlimited litigation
- Not a substitute for specialized local counsel where required
- Large projects may require separate engagement
- Does not guarantee outcomes or agency decisions
- Does not replace internal organizational leadership or governance responsibilities
- Emergency or time-sensitive matters may require separate immediate engagement
- Some specialized regulatory, tax, or state-law matters may require outside specialists





# How the Organizational Subscription Model Works

- Ongoing legal guidance designed to help you make better decisions before issues escalate
- Access to an attorney for strategy and decision-making
- Review of documents, options, and potential next steps
- Guidance before filing, responding, or committing to a course of action
- Long-term planning based on your goals and situation
- Support that helps prevent avoidable mistakes and delays
- This is not just about handling problems
  - It is about understanding your options early—before decisions limit them





# What Is Included

- **Governance & Operations**
  - Governance guidance and operational review
  - Policy and process evaluation
  - Organizational planning support
- **Strategic Advisory**
  - Strategic consultations and recurring advisory meetings
  - Document and agreement review
  - Federal systems and compliance guidance
- **Access & Communication**
  - Scheduled consultations
  - Priority communication access
  - Virtual meetings and phone access





# What Working Together Looks Like

- You start with a conversation focused on your situation and your goals
- Identify what decisions you are facing or expect to face
  - Review any current issues, documents, or timelines
  - Clarify risks, options, and potential next steps
- Once you are on the plan:
  - You have ongoing access to guidance before making decisions
  - You can ask questions as they come up instead of guessing
  - You receive clear, straightforward input without unnecessary complexity
  - No action is taken without your direction
- This is structured, ongoing support
  - designed to help you make informed decisions at the right time
- You are not locked into a long-term commitment
  - You can cancel at any time





# Why Preventative Legal Guidance Matters

- **Common Organizational Risks**
  - Compliance failures
  - Weak governance records
  - Unclear agreements
  - Grant risk
- **Benefits of Preventative Guidance**
  - Stronger operational consistency
  - Improved decision-making
  - Reduced organizational risk
  - Better documentation and governance practices





# The Financial Reality

- **Small Problems Become Expensive**
  - Delayed legal review
  - Unclear agreements
  - Governance breakdowns
  - Grant compliance issues
- **Predictable Guidance Helps Prevent Escalation**
  - Consistent monthly budgeting
  - Earlier issue identification
  - Fewer emergency legal costs
  - More informed operational decisions





# A Typical Client Journey

- Organization identifies recurring operational issue
- Seeks early guidance
- Develops stronger systems
- Improves continuity
- Reduces reactive decision-making
- Scales more effectively





# Why Experience Matters



- **Federal Systems Experience**
  - Former federal executive and program manager
  - Department of the Interior leadership experience
  - Experience inside federal systems and operations



- **Mission-Driven Organizational Insight**
  - Master's Degree in Nonprofit Administration
  - Nonprofit administration background
  - Federal program management experience



- **Veteran-Owned Perspective**
  - US Air Force veteran
  - US SBA-Certified VOSB & SDVOSB



- **Legal & Strategic Advisory Experience**
  - Focused federal legal practice
  - Admitted before the SSA, FCC, VA, and other federal agencies
  - Strategic guidance focused on long-term operational clarity and continuity





# Fully Virtual & Accessible

- Secure virtual meetings
- Electronic signatures and secure cloud systems
- Flexible scheduling
- Nationwide federal practice
- Accessible communication methods
- Increased responsiveness
- Secure Client Portal





# Why Ongoing Access Matters

- **Legal guidance becomes more valuable when your attorney already understands:**
  - Operational history
  - Governance structure
  - Organizational goals
  - Leadership priorities
  - Recurring risks
  - Institutional continuity
- **With a Subscription, each conversation builds on the last.**
  - You are not starting over every time something happens.
  - You have ongoing guidance from someone who already understands the bigger picture.
  - That continuity can be the difference between reacting late and making informed decisions early.





# Frequently Asked Questions

- **Is this outside general counsel?**

For many organizations, the subscription model functions similarly to fractional outside or in-house counsel support by providing ongoing strategic guidance, operational continuity, and recurring access to legal insight without the cost of full time legal staff.

- **Are projects separately scoped?**

Yes. Complex matters, major contract work, investigations, or specialized projects may be handled under separate flat-fee or hourly arrangements.

- **Can our subscription scale over time?**

Yes. Organizations may move between Foundation, Growth, and Stewardship plans as operational needs evolve.

- **Can we cancel anytime?**

Yes. There are no long-term contracts. Organizations may cancel their subscription at any time subject to the subscription agreement.

- **Is this legal insurance?**

No. This is a direct attorney-client advisory relationship providing ongoing guidance, strategy, and preventative support.





# Next Steps

- If you are dealing with decisions you do not fully understand, this is the point to get clarity
  - Before you submit anything
  - Before you respond to anything
  - Before operational issues become expensive or disruptive.
- The goal is not to react to problems
  - It is to avoid creating them in the first place
- Schedule a consultation to review your situation and your options
- If the plan is a good fit, you will have ongoing access to guidance before decisions turn into long-term problems





# Contact Information

- Law Office of D.C. Burnette
- [www.DCBurnetteLaw.com](http://www.DCBurnetteLaw.com)
- VA Accredited Attorney
- VOSB & SDVOSB Certified
- Licensed in Missouri • Practicing Federal Law Nationwide
- Federal Integrity. Practical Guidance. Stewardship in Practice.

*Designed for organizations who want to get it right before it turns into a problem.*

